

## Study plan for International Business Management

| First year     |                                              |      |   |   |   |                                                        |                 |                                      |      |   |   |   |                                                                 |
|----------------|----------------------------------------------|------|---|---|---|--------------------------------------------------------|-----------------|--------------------------------------|------|---|---|---|-----------------------------------------------------------------|
| First Semester |                                              |      |   |   |   |                                                        | Second Semester |                                      |      |   |   |   |                                                                 |
| C. No.         | Course Title                                 | C.H. | L | T | P | Pre-Req                                                | C. No.          | Course Title                         | C.H. | L | T | P | Pre-Req                                                         |
| FAFS111        | Principles of Accounting I                   | 3    | 2 | 2 | - | ---                                                    | FAFS112         | Principles of Accounting II          | 3    | 2 | 2 | - | Principles of Accounting I<br>FAFS111                           |
| FAFS113        | Microeconomics                               | 3    | 2 | 2 | - | ---                                                    | FAFS114         | Macroeconomics                       | 3    | 2 | 2 | - | Microeconomics<br>FAFS113                                       |
| FAFS115        | Principles of Management                     | 3    | 3 | - | - | ---                                                    | FAFS110         | Principles of Statistics             | 3    | 2 | 2 | - | ---                                                             |
| FAFS117        | Pure Mathematics                             | 3    | 2 | 2 | - | ---                                                    | UNI102          | National Culture                     | 2    | 2 | - | - | ---                                                             |
| UNI103         | Arabic language I                            | 2    | 2 | - | - | ---                                                    | UNI109          | Introduction to Computer             | 3    | 2 | - | 2 | ---                                                             |
| UNI105         | English language I                           | 2    | 2 | - | - | ---                                                    | UNI105          | English language II                  | 2    | 2 | - | - | English language I<br>UNI105                                    |
| UNI107         | The Arab-Israeli conflict                    | 2    | 2 | - | - | ---                                                    | UNI103          | Arabic language II                   | 2    | 2 | - | - | Arabic language I<br>UNI103                                     |
|                | Total                                        | 18   |   |   |   |                                                        |                 | Total                                | 18   |   |   |   |                                                                 |
| Second year    |                                              |      |   |   |   |                                                        |                 |                                      |      |   |   |   |                                                                 |
| First Semester |                                              |      |   |   |   |                                                        | Second Semester |                                      |      |   |   |   |                                                                 |
| C. No.         | Course Title                                 | C.H. | L | T | P | Pre-Req                                                | C. No.          | Course Title                         | C.H. | L | T | P | Pre-Req                                                         |
| UNI101         | Islamic culture                              | 2    | 2 | - | - | ---                                                    | FAFS212         | Commercial law                       | 3    | 3 | - | - | --                                                              |
| FIN271         | Money and Banks                              | 3    | 3 | - | - | Macroeconomics<br>FAFS114                              | FIN270          | Financial Mathematics                | 3    | 2 | 2 | - | Pure Mathematics<br>FAFS117                                     |
| FAFS213        | Principles of Management Information Systems | 3    | 3 | - | - | ---                                                    | FAFS216         | Commercial Correspondence            | 3    | 3 | - | - | English language I,<br>English language II<br>UNI105,UNI106     |
| FAFS211        | Principles of Marketing                      | 3    | 3 | - | - | Principles of Management<br>FAFS115                    | FAFS210         | Organizational Behavior              | 3    | 3 | - | - | Principles of Management<br>FAFS115                             |
| FAFS215        | Communication Skills                         | 2    | 2 | - | - | ---                                                    | FAFS214         | Human Resource Management            | 3    | 3 | - | - | Principles of Management<br>FAFS115                             |
| FAFS217        | Principles of Financial Management           | 3    | 2 | 2 | - | Principles of Accounting II<br>FAFS112                 | BA230           | Production and Operations Management | 3    | 3 | - | - | Financial Mathematics<br>FAFS115                                |
|                | Total                                        | 16   |   |   |   |                                                        |                 | Total                                | 18   |   |   |   |                                                                 |
| Third year     |                                              |      |   |   |   |                                                        |                 |                                      |      |   |   |   |                                                                 |
| First Semester |                                              |      |   |   |   |                                                        | Second Semester |                                      |      |   |   |   |                                                                 |
| C. No.         | Course Title                                 | C.H. | L | T | P | Pre-Req                                                | C. No.          | Course Title                         | C.H. | L | T | P | Pre-Req                                                         |
| BA333          | E-Commerce                                   | 3    | 3 | - | - | Principles of Management Information System<br>FAFS213 | IBA340          | International Finance                | 3    | 3 | - | - | Money and Banks .<br>Principles of Marketing<br>FIN271+ FAFS114 |
| FIN371         | Risk and Insurance Management                | 3    | 3 | - | - | Financial Mathematics<br>FIN270                        | BA332           | Supply Chain Management              | 3    | 3 | - | - | Principles of Management<br>FAFS115                             |
| IBA343         | International Business Management            | 3    | 3 | - | - | Principles of Management<br>FAFS115                    | FAFS310         | Research Methodology                 | 3    | 3 | - | - | ---                                                             |
| BA331          | Operation Research                           | 3    | 2 | 2 | - | Pure Mathematics<br>FAFS117                            | IBA342          | International Marketing              | 3    | 3 | - | - | Principles of Marketing<br>FAFS211                              |
| IBA341         | Consumer Behaviors                           | 3    | 3 | - | - | Principles of Marketing<br>FAFS211                     | BA330           | Business Ethics                      | 2    | 2 | - | - | Principles of Management<br>FAFS115                             |
| ACC357         | Cost Accounting                              | 3    | 2 | 2 | - | Principles of Accounting II<br>FAFS112                 | IBA490          | Export management                    | 3    | 3 | - | - | International Business Management<br>IBA343                     |
|                | Total                                        | 18   |   |   |   |                                                        |                 | Total                                | 17   |   |   |   |                                                                 |

عميد الكلية  
د. محمد الكهالي

٢٠٢٢م

رئيس القسم  
د. عبدالله القرشي

| Fourth year    |                                          |      |   |   |   |                                                                                        |                 |                                    |      |   |   |   |                                                                                               |
|----------------|------------------------------------------|------|---|---|---|----------------------------------------------------------------------------------------|-----------------|------------------------------------|------|---|---|---|-----------------------------------------------------------------------------------------------|
| First Semester |                                          |      |   |   |   |                                                                                        | Second Semester |                                    |      |   |   |   |                                                                                               |
| C. No.         | Course Title                             | C.H. | L | T | P | Pre-Req                                                                                | C. No.          | Course Title                       | C.H. | L | T | P | Pre-Req                                                                                       |
| BA 437         | Feasibility Study and Project Evaluation | 3    | 2 | 2 | - | Microeconomics ,<br>Macroeconomics,<br>Money and Banks<br>FAFS113, FAFS114,<br>FAFS211 | IBA 440         | International Strategic Management | 3    | 3 | - | - | Principles of Management<br>FAFS115                                                           |
| IBA443         | International Business Law               | 3    | 3 | - | - | Commercial law<br>FAFS212                                                              | IBA 442         | International Relations Management | 3    | 3 | - | - | Principles of Management<br>FAFS115                                                           |
| IBA441         | International Human Resources Management | 3    | 3 | - | - | Human Resource Management<br>FAFS214                                                   | BA436           | Organization Theory                | 3    | 3 | - | - | Principles of Management<br>FAFS115                                                           |
| BA 433         | Entrepreneurship                         | 3    | 3 | - | - | Principles of Management<br>FAFS115                                                    | IBA 444         | International Trade                | 3    | 3 | - | - | Microeconomics<br>Macroeconomics<br>Principles of Management<br>FAFS115<br>FAFS114<br>FAFS113 |
| BA 435         | Total Quality Management                 | 3    | 3 | - | - | Principles of Management,<br>FAFS115                                                   | IBA 480         | Final Project                      | 3    | 3 | - | - | ---                                                                                           |
| BA 437         | Elective I                               | 3    | 3 | - | - | ---                                                                                    | IBA 440         | Elective II                        | 3    | 3 | - | - | ---                                                                                           |
| Total          |                                          | 18   |   |   |   |                                                                                        | Total           |                                    | 18   |   |   |   |                                                                                               |

### Elective Courses:

1. Multinational Companies.
2. An International Economy.
3. Field Training.
4. Selected Topics in International Business Administration.

عميد الكلية  
د. محمد الكهالي  
٢٠٢٢

رئيس القسم  
د. عبدالله القرشي